





The 2013 Naples Forum on Service - Service Dominant logic, Network & Systems Theory and Service Science: Integrating three perspectives for a new service agenda

## **FORUM PROGRAM**

Tuesday, 18 <sup>th</sup> June 2013				
19.30- 21.30	Walcome and Degistration Hotel Degine Isabella Diazza Centa Destituta 1 Legge Among Isabia			
		Wednesday, 19 <sup>th</sup> June 2013		
08.00	Registration - Hotel Regina Isabella, Piazza S	anta Restituta, 1 - Lacco Ameno, Ischia		
		Plenary Session Sala Agrumi		
8.30- 8.40	Opening Ceremony - Cristina Mele - University of Naples "Federico II" and Francesco Polese - University of Salerno			
8.40- 9.15	Evert Gummesson - Stockholm University - Research methodology within the Complexity Paradigm; highlights from a forthcoming book.			
9.15- 9.55	Stephen Vargo, University of Hawaii and Robert Lusch, University of Arizona - Service-Dominant Logic: Premises, Perspectives, Possibilities			
9.55- 10.05	The 'S-D Logic Award': Award Ceremony 2013			
10.05- 10.35	Coffee break			
		Parallel Session		
	Sala Agrumi	Sala Pinetina	Sala Azzurra	
	Service innovation (1)	Service system (1)	Value co-creation (1)	
	Chair: Cristina Mele	Chair: Francesco Polese	Chair: Nicoletta Occhiocupo	
	Kallio-Lappalainen "Organizational learning in an innovation network – enhancing the agency of a municipality"	Helle "How do service ecosystems emerge, evolve and change? A constructivist model of preference formation"	Occhiocupo-Friess "Exploring what motivates consumers to co-create value in virtual fashion communities"	
10.35- 12.15	Russo Spena-Mele "Learning and knowing in collaborative innovation"	Badinelli "Trajectories of viable and non-viable service systems"	Gidhagen-Röndell-Sörhammar "The Online Community as a Vehicle for Mutually beneficial Value Creation"	
	Bailey "Planning and Resource Integration in Consumer Learning Value Creation"	Löbler "When Trust Makes it Worse"	Breidbach-Brodie-Hollebeck "Beyond virtuality: from engagement platforms to engagement ecosystems"	
	Rindell-Strandvik-Sten "The House is the Service – How Framing Drives Emerging Service Innovations"	Bassano-Golinelli-Siano-Piciocchi "Crisis Management and Human Resources from an integrated SSME+D&VSA approach"	Karri-Kolakoski-Mikkonen-Pynnönen- Hallikas-Kannisto-Pietiläinen "Investigating Drivers For Systemic Value For Customer In Integrated Ict Solution"	
	Koskela-Huotari-Friedrich-Isomursu "Jungle of co"	Kwan-Hottum "Maintaining Consistent Customer Experience in Service System Networks"	Rashid-Varey-Costley "Features of value co-creation process: A multiple actors view"	
12.15- 12.55	Jim Spohrer, Global University Programs at I	BM - Ten Reasons Why Service Science Ma	atters More Than Ever	
12.55- 13.45		Lunch		







		Plenary Session Sala Agrumi			
		s theories contributes to Service Research			
	Chair: Evert Gummesson  - Helge Loebler: Reflections on the definition of System, and natural service systems				
13.45-			aract		
14.50	<ul> <li>Jaquie Pels: Why companies, NGOs and governments are changing the way they interact</li> <li>Sergio Barile: Value co-creation metrics, suggestions by the Viable Systems Approach</li> </ul>				
		g "The Skeleton Of Science" and progress	ZII		
14.50					
15.05	The 'Evert Gummesson Outstanding Research	Parallel Session			
	Sala Agrumi	Sala Pinetina	Sala Azzurra		
	Service design	Value co-creation (2)	Service		
			200.000		
	Chair: Raymond Fisk	Chair: Janet McColl- Kennedy	Chair: Lino Cinquini		
	Hatami	Dalli-Galvagno	Ainasoja-Mäkipää-Vull-Rytovuori		
	"The Role of Design in Service-Dominant	"Co-Creation Theory: The Emergence Of A Field?"	"Service-driven business renewal - Forerunner cases in industrial services"		
	Logic"				
15.05-	Trischler-Scott-Kelly	<i>Melia-Colurcio-Caridà</i> "Value Co-Creation: A Useful Approach	Laine-Cinquini-Soumala-Tenucci		
16.25	"Service design. The examination of its place in service science"	To Cope The Crisis"	"Roles of accounting and control in New Service Development within Servitization"		
	place in service science	To Cope The Crisis	Service Development within Servitization		
	Wetter Edman-Edvardsson-Grönroos-	Edvardsson-Klaus	Patterson-Yu-Kimpakorn		
	Holmlid- Mattelmäki-Sangiorgi	"No signs of co-creation?! A critical	"Killing Two Birds With One Stone: Cross-		
	"Design for Service: designing for and	examination of co-creation as strategic	Selling in Traditional Service Units"		
	within service logic"	management practice"			
	Patrício-Fisk	Rettinger	Wang-Liu-Lee		
	"Service design in complex value networks"	"The Customer as Co-Creator of Value"	"A study on knowledge-based service		
			process"		
16.25- 16.45	Coffee break				
		Parallel Session			
	Sala Agrumi	Parallel Session Sala Pinetina	Sala Azzurra		
	Sala Agrumi  Value proposition and value in use		Sala Azzurra  Experience		
	-	Sala Pinetina			
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	Thursday, 20 <sup>th</sup> June 2013					
	Plenary session Sala Agrumi Building a bridge: Perspectives from FMM12					
8.30- 10.10	<ul> <li>Chair: Kaj Storbacka and Rod Brodie:         <ul> <li>Theorizing about markets and marketing (Rod Brodie, Christoph Breidbach, Linda Hollebeek, Helge Löbler, Linda Peters, Sandra Smith, David Sörhammar, Richard Varey)</li> <li>Market plasticity (Hans Kjellberg, Suvi Nenonen, Cristina Mele, Jaqueline Pels, Laszlo Sajtos, Sara Lindeman, Lilliemay Cheung)</li> <li>Institutional Logic Matters - Coordinating Resource Integration (Bo Edvardsson, Michael Kleinaltenkamp, Patricia McHugh, Bård Tronvoll, Jameson Watts, Charlotta Windahl)</li> <li>Formation and Roles of Symbols in Value Co-creation (Melissa Akaka, Daniela Corsaro, Bob Lusch, Carol Kelleher, Paul Maglio, Yuri Seo, and Steve Vargo)</li> <li>Value propositions: a service ecosystem perspective (Pennie Frow, Danilo Brozovic, Anthony Davidson, Toni Hilton, Janet McColl-Kennedy, Adrian Payne)</li> </ul> </li> </ul>					
10.10- 10.50	Robert Lusch, University of Arizona and Stephen Vargo, University of Hawai Institutions, Ecosystems, and Innovation, in Value Cocreating Processes					
10.50- 11.20	Coffee break					
	Parallel Session  Sala Agrumi Sala Pinetina Sala Azzurra					
	Sala Agrumi  Market and Marketing	Value Co creation (3)	Service innovation (2)			
	Chair: Suvi Nenonen	Chair: Diaz- Méndez Montserrat	Chair: Anne Rindell			
	Mele-Pels-Storbacka "Marketizing"	Rettinger "Customer Co-Production At Service Encounters"	Kreuzer-Ehrenhofer-Aschbacher "Open service engineering. Value co- creation framework for cross enterprise Service engineering"			
11.20- 13.00	Sebastiani-Corsaro-Vargo "The role of institutions in the evolution of service ecosystems"	Halliday-Giraldo  "Value Co-creation at Service Encounters: A Practice-theoretical Approach"	Hollebeck-Chen "Positively- vs. Negatively-Valenced Engagement: Implications for S-D Logic"			
13.00	Saviano-Pels-Barile-Polese "VSA and SDL Contribution To Strategic Thinking In Emerging Economies	Finsterwalder-Edvardsson "Actors' personalities and value co- creation in service systems"	Dube "Service Innovation as Consumer Experienced Phenomenon. A service experience Investigation of smartphone apps"			
	Diaz Ruiz-Holmqvist-Penaloza "The Articulation of Value at a Market Level"	Díaz Méndez-Saren-Gummesson "Treating Advertising Agencies Clients As Value Creation Partners: Difficulties And Implications"	Majumdar "Customer's Behaviour in Co-Creation of Services: Do Behavioural Science show a way?"			
	Wallin "Innovating markets with ICT enabled service innovations – A dynamic capabilities perspective""	Ben Letaifa-Fontaine "How To Create Value For Customers Who Are Not The Intended Users Of The Service They Co-Create? The auditors- clients-investors triad analysis"	Modina-Arnone "The Effectiviness Of A Network System In Improving The Financial Innovation Of The Cooperative Banks"			
13.00- 14.00		Lunch				







	Parallel Session				
	Sala Agrumi	Sala Pinetina	Sala Azzurra		
	Special session: Service industrialization	Service system and Systems Thinking	Business models		
	Chair: Vincenzo Baglieri	Chair: Maria Luisa Saviano	Chair: Kaj Storbacka		
	Keynote Speaker, <i>Uday Karmarkar</i> UCLA Anderson School of Management. "Service Industrialization: principles and implications"	Jokinen "Dynamic simulation of platform service adoption"	Clauß-Laudien "Service-dominant logic and business model concepts: fostering a shotgun wedding"		
14.00- 15.40	Mandelli-La Rocca "From service experiences to augmented service journeys: the impact of digital technology and networks on consumer services"	Guarino "Services and Service Systems under a Mesoscopic Perspective"	Valjakka-Valkokari-Mäkitalo Keinonen "Service Network Integrator: Aligning Business Models For Value Creation"		
	Baglieri-Croom "Cinépolis Luxury Cinema: Factory or Theatre?"	Geert "Value Model Ontology for Service Systems"	Vaittinen "Service Integrators Responses to Customer Needs"		
	Baglieri-Zambolin "Factory or Theatre? Evidences from a field study"	Kijima-Rintamaki-Mitronen "Value Orchestration Platform: Model and Strategies"	Batista-Ng-Maull "The homeostasis paradox of new business models"		
	Caridà-Colurcio-Melia "Interactive health technologies and value co creation: the Mayo Clinic experience"	Piciocchi-Bassano-Spohrer-Fisk "Enhancing Place Reputation of Local Service Systems in the Performing Arts	Sigala "Designing competitive business models for travel intermediaries: an A2A resource exchange approach for creating, influencing and supporting market making mechanisms in the travel sector"		
	Mele-Polese-Gummesson "Augmenting service research"	Perspective. An analysis of regional cases"			
15.40- 16.00	Coffe Break				
	Plenary session Sala Agrumi SIG (Special Interest Group) on Service Innovation (CFMT)				
16.00- 17.00	Chair: Roberta Sebastiani  - Enzo Rullani: Service Innovation in Knowledge Economy  - Laura Zanfrini: CFMT: sustaining service innovation  - Daniela Corsaro, Cristina Mele, Roberta Sebastiani: S(sense)B (bond) V(value) model in service innovation  - Leopoldo Camajoni: Innovation and networking: the Promozionale Italiana experience				
	Plenary session Sala Agrumi				
17.00	Theme. Northern lights II - Moderator: Christian Grönroos  - Christian Grönroos: The Nordic School – Roots and Characteristics  - Annika Ravald: A view of value				
17.00- 18.15	<ul> <li>Apramey Dube: Service innovation: the customer experience</li> <li>Pekka Helle: Service and value as construction</li> <li>Anne Rindell: How service research contributes to branding</li> <li>Anu Helkkula: The Nordic School in Practice</li> <li>The 'Grönroos Service Research Award': Award Ceremony 2013</li> </ul>				
20.00		nner with the Best Paper Awards and enterta	inment.		







Friday, 21 <sup>st</sup> June 2013				
		Plenary Session Sa	la Agrumi	
8.30- 9.30	Value Creation Through Service: Perspectives from CTF (Service Research Center)  - Bo Edvardsson (moderator): Conceptualization service innovation grounded in S-D logic and service system  - Bo Enquist: Values based governance, CSR and service innovation for sustainable business  - Anders Gustafsson: Shifting focus towards the small details that have a big impact  - Phil Klaus: Co-creation practices and their link to profitability  - Bård Tronvoll: Novel marketing perspectives calls for an in-depth understanding of philosophical assumptions  - Maria Åkesson: Role constellations in self-service based service systems			
		Parallel	Session	
	Sala Agrumi Sala Pinetina Sala Azzurra		Sala delle Carte	
	S-D logic development	Complexity	Sustainable and ethic issue	Poster session
	Chair: Rod Brodie	Chair: Francesco Polese	Chair: Tiziana Russo Spena	Ran Lataifa
9.30- 10.50	Brodie-Smith-Lal "Service Logic versus Service Dominant Logic: Differences in Terminology or Fundamental Theoretical Differences?"	Ravald-Björk "A Conceptualization Of Complexity in Service Landscapes"	Enquist-Sebhatu-Johnson "Transcendence business logic for steering and navigating in a value network for sustainable business"	Ben Letaifa  "An Application Of Service- Dominant Logic In Financial Services: The Case Of Value- Co-Creation Through"  Wolny "Evaluating Word-of-Mouth (WOM) as essential value proposition of cult fashion brands"  Huang "Value co-creation from a dyadic perspective: illustration of customer solutions"  Laudien-Freiling-Kahari- Piekkari "Global companies, local services and regional governance: The penetration of service-dominant logic"  Lihewendhal "What motivates employees to live up to marketing promises?"  Ruutu-Kijima "Agent-based simulation of service co-elevation"
	Shoji-Inoue-Taguchi "Service Concepts and Service Management in Japanese Firms"	Carrubbo-Clarizia-Hysa- Bilotta "New "Smarter" solutions for the Healthcare Complex Service System"	Ferguson-Paulin-Jost-Fallu "Social Network Sites and Marketing "with" Millennials in Support of Social Cause"	
	Della Corte-Del Gaudio-Iavazzi "Looking inside the black box of service-dominant logic through a literature review"	Di Nauta-Aguiari "A2A relations and interactions in complex service contexts"	Russo Spena, De Chiara Cultural Issues In Sustainable Supply Chain Management	
	Dza-Fischer-Gapp "Service-dominant (S-D) logic and supply network management: Missed opportunities for business in developing countries?"	Nordin-Ravald-Servadio "The Complexity of Value Creating Networks: Multiplicity, Heterogeneity, and Contingency"	Marino-De Nisco-Mainolfi- Napolitano "The influence of consumer ethnocentrism, animosity and product country image perception on attitudes towards foreign products. A study on Italian consumers"	
10.50- 11.20	Coffee break			
11.20- 12.40	Parallel Session			
	Sala Agrumi	Sala Pinetina	Sala Azzurra	Sala delle Carte
	Service Innovation (3)	Networks	Resource integration	Tourism
	Chair: Roberta Sebastiani	Chair: Ralph Badinelli	Chair: Helge Lobler	Chair: Alessandro De Nisco
	Gustafsson-Witell-Fombelle "What is service innovation?"	Ranfagni-Guercini "Business interactions in facility services: emerging paradoxes in the purchasing approach of Italian Municipalities"	Laud-Karpen-Mulye-Rahman "Enriching service-dominant logic research through a social capital perspective: The role of embeddedness for resource integration"	Marino-Gallucci-Bellelli "The conceptual framework of Placescape. A new Service Marketing perspective for the territory system"







	Mele-Russo Spena "Co-innovating: The practices of collobarative innovation"	Jyrämä-Hanninen  "Management Of Value Co- Creation In Public Service Networks – Case city of Helsinki"	Norrgrann "Resources And Value In The Retail Context - The Role Of Embeddedness In Resource Integration"	Della Corte-Del Gaudio "What does value co-creation really mean? Exploring the cases of cultural firms"
	Servadio-Nordin-Brozovic "Models of innovation and contextual complexity: a conceptual contingency model"	Närvänen-Gummesson- Kuusela "The collective consumption network"	Tossavainen "Beyond sporadic actions: How to approach multi-party stakeholder collaboration in service development"	Ciasullo-Troisi "Co-Created Value Through Smart Governance"
	Tammela-Toivonen "Innovation with effectuation: conceptual discussion and a case study"	Rosato-Gravili "Destination telling: co- narration practices and value creation for tourism destinations"	Breidbach "The Roles of Service Provider and Customer and Co-Creators of Value"	Festa-Tommasetti "A Strategic Analysis Of Wine Tourism Areas From A Service- Based Perspective"
12.40-		Plenary session Sa		
13.15	Gerard Hastings, University of Sti	rling and the Open University "Ir	n Praise of Bad Service"	
13.15- 14.10		Lui	nch	
14.10- 14.35	Plenary session Sala Agrumi - Me	et the Editors		
		Parallel	session	
	Sala Agrumi	Sala Pinetina	Sala Azzurra	Sale delle Carte
	Service research	Value and customer	Value Creation	Service innovation (2)
	Chair: Jaqueline Pels	Chair: Annika Ravald	Chair: Anu Helkkula	Chair: Francesco Polese
	Kunz-Simões Lages-Fisk  "Who works with whom in Service Research? A Dynamic Network Analysis of International Collaboration"	Quero-Ventura-Santoja "The role of balanced centricity to reach system stability on the creative industries adopting crowd- funding organizational model"	Rihova-Buhalis-Moital- Gouthro "Practice-theoretical approach in the study of C2C co- creation in tourism settings"	Capunzo-Polese-Boccia- Carrubbo- Clarizia-De Caro "Service Innovation and cultural approaches to successful Translational Medicine"
14.35- 15.55	Reynoso "Reflections on the service management cycle at the base of the pyramid: drafting a research a research agenda"	Taillard-Voyer-Glaveanu "The Role of Consumer Creativity in the Value Creation Process: A Conceptual Framework"	Clauß-Laudien "Service reputation as a trigger of customer integration into value co-creation processes"	Moretta-Antonucci "Value creation process in the fast fashion industry. Towards a networking approach"
	Walletzký "Is It Possible To Teach Service Science?"	Taillard-Gritzali "Creative consumers cook up value in conversations"	Holmqvist-Tregua-Casbarra "Does communication favour co-production and co-creation?"	Sarno-Polese-Ciambelli "Translational medicine in practice - Smart pathways to health service innovation"
	Santiago "Service marketing education for the Colombian entrepreneur"	Holmqvist-Duncan-Grönroos "What determines customer perceptions of value? Psychological distance as a	Korhonen "Clarifying the concept of need in the organizational context"	Formisano-Russo-Fedele "Service innovation in the firms. The case PA.L.MER."
		factor in value creation"		
		Plenary Session Sa	la Agrumi	
15.55- 16.55	Panel: Service research future prio.  Bob Lusch, Steve Vargo, Evert Gu	Plenary Session Sa	-	